

Date: 28<sup>th</sup> December 2022

Subject: EMEA List Price increase

Dear Valued NEC Partner,

Due to continued inflation resulting in significant increases in the costs of materials, energy, labour, manufacturing and transport, NEC is unfortunately forced to implement a List Price increase on the solutions, platforms and product categories as detailed below. This increase will be effective as of April 1, 2023.

**A 5,5% increase will be applicable to the list prices of:**

- UNIVERGE SL2100/SV9100/SV9300/SV9500 hardware, software, licensing, applications, and components.
- Terminals and Terminals accessories.
- IP DECT hardware, software, licensing, applications and components.
- UNIVERGE 3C software, licensing, applications, NEC branded hardware and components
- iS3000/SIP@Net software, licensing, applications, and components
- Various applications – including Business ConneCT

A more detailed overview of the material group price increases can be found on the next two pages. UNIVERGE BLUE Cloud Services, BX-Series and Software Assurance (SWA) are not affected by this price increase.

Please note that for some specific products incl. the AP400, AP400C and AP400S (as part of Material Group M62-9076) and Tiger Applications (as part of Material Group M93-9812 & M93-9815) different price changes are applicable. Price modifications on these specific products are communicated via our December 2022 Price Bulletin published on December 28<sup>th</sup>, 2022.

The new pricing will go into effect April 1, 2023. We will update our systems accordingly. To orders placed before March 31, 2023, the current pricing is applicable.

Should you have any questions related to the above, please reach out to your NEC Account Management Team.

Yours sincerely,

Benne van der Lugt  
Managing Director EMEA  
NEC Enterprise Solutions

Detailed overview of List Price increase as per 1<sup>st</sup> April 2023

Material Group	Material Group Description	Increase
M10-1001	SDN Software	5.50%
M10-1002	SDN Hardware	5.50%
M10-1100	UNIVERGE BLUE	0.00%
M36-5555	Software Assurance (SWA)	0.00%
M37-9024	Partner Support Fee	5.50%
M60-9743	3C Software Licenses	5.50%
M60-9753	UNIVERGE SV7000 /SV8500	5.50%
M60-9754	Various 3rd Pty Items	5.50%
M60-9802	UNIVERGE SV8300	5.50%
M60-9893	UNIVERGE SV9300	5.50%
M60-9895	UNIVERGE SC9500	5.50%
M61-9503	Cetis Terminals Anlg	0.00%
M61-9504	Cetis Terminals IP	0.00%
M61-9702	NEC Sets Digital	5.50%
M61-9704	NEC Sets IP	5.50%
M61-9721	GT Terminals	5.50%
M62-9028	Sets DECT	5.50%
M62-902A	Sets DECT	5.50%
M62-9076	DECT Other Equipment	5.50% *
M62-9077	DECT ATEX	5.50%
M62-9078	Cloud Managed DECT	0.00%
M68-9027	Management@Net	5.50%
M70-9011	Sets Analogue iS3000	5.50%
M70-9732	iS3000 EMEA2008 Ptlo	5.50%
M72-9717	Business ConneCT Suite	5.50%
M72-9718	BCT Prof. Services	5.50%
M92-9747	UNIVERGE SL2100	5.50%
M92-9801	SV8100 & SV8300 Common HW	5.50%
M92-9805	UNIVERGE Gateway 50	5.50%
M92-9891	SV9100 & SV9300 Common HW	5.50%
M93-9085	UNIVERGE BX HW	0.00%
M93-9086	UNIVERGE BX SW	0.00%
M93-9400	FDA Licences	5.50%
M93-9401	FDA Hardware	5.50%
M93-9402	FDA Prof. Services	5.50%
M93-9405	UIP Licences	5.50%
M93-9406	UIP Prof. Services	5.50%
M93-9410	NMC-Licenses	5.50%

M93-9812	Tiger Software	0.00% *
M93-9813	Tiger Services	0.00%
M93-9815	Tiger iPortal	0.00% *
M93-9901	MyCalls	5.50%
M93-9902	CTI (SDK)	5.50%
M93-9903	MyCalls on 3C	5.50%
M97-8015	MobiCall	0.00%
M97-8016	MobiCall 3rd Party I	0.00%
M97-8017	MobiCall Services	0.00%
M97-8018	MobiCall Migration	0.00%
M97-8019	MobiBox	0.00%
M97-8077	MyMail@Net	5.50%
M97-9077	UM4730	0.00%
M97-9077A	UM4730 Server Card	5.50%

*\*) Please note that for some specific products incl. the AP400, AP400C and AP400S (as part of Material Group M62-9076) and Tiger Applications (as part of Material Group M93-9812 & M93-9815) different price changes are applicable. Price modifications on these specific products are communicated via our December 2022 Price Bulletin published on December 28<sup>th</sup>, 2022.*